



Collingbourne Group

30 + Years of Real Estate Excellence

Prepare Your Home to Sell

Inside

CLEAN! CLEAN! Have the carpet shampooed; wax the floor; wash the walls, windows, blinds, drapes and lighting fixtures. Consider engaging a cleaning service, recognizing that it is a justified moving expense.

KITCHEN AND BATHROOMS: Clear off countertops. Leave your canisters, but little else. Clean the stove, microwave and refrigerator. Have the tub re-caulked and remove mineral deposits and grime from the shower walls. These rooms should be GLEAMING!

REPAIRS: Identify and repair dripping faucets, sticking or creaking doors, etc. When potential buyers see areas of disrepair, they often wonder if there are other unseen problems. Replace burned-out light bulbs.

CLOSETS: Remove all clutter from cabinets, pantry and closets. Organize your clothing and shoes.

FURNITURE: Polish, dust, and tidy up. The less furniture, the larger a room will appear, and that might be very important to a potential buyer.

A LIGHT APPEARANCE: If possible, do everything possible to lighten the appearance of the home. Raise the blinds, open the drapes and turn on the lights. If a room needs it, repaint, using light colors if possible.

PRIMARY STORAGE AREA: Clean out, discard, donate and organize. You'll be preparing to move and buyers will appreciate the clean appearance.

Outside

FRONT ENTRY: It is the first thing a buyer sees when they visit your home. Make it inviting. Consider adding a potted or hanging plant or a welcome mat.

THE HOUSE: Take a close look at your home's exterior. Clean anything that looks unkempt or dirty; repair or replace anything that looks loose, dingy, rusted or broken. Make sure the door bell works. Replace a tired-looking mail box, and clean the exterior light fixtures and wash the windows. Replace any hanging or rusty gutters, crooked antenna, loose shingles or shutters. Replace burned-out light bulbs.

THE YARD: Turn and weed the beds. Trim the trees and bushes. Lay additional mulch as needed. Mend the fence and fix the broken gate latch. Pick up any litter that may have blown into the yard. Make sure the outside shed is organized and painted, if necessary. Consider a landscaping/lawn service.

Decks and Patios: Re-stain or seal your deck if needed. Repair damaged steps or railings. Refill and seal patio stones as needed.

OUTDOOR FURNITURE: Clean cushions and trim as needed. Examine and spot paint areas that are damaged. If you can't repair it, you may want to remove it.

GARAGE: Discard anything you don't use on a regular basis. Wash it down. Consider a fresh coat of paint. Replace window treatments.

Your house should be sparkling clean, uncluttered and spacious looking!

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