

What My Clients Say....



Hi Deb,

I thought you did a fabulous job as our agent for both buying our new home and selling our old home. You were always available whenever I needed you no matter what the time or day of the week. You helped get my house on the market very quickly so we could show it while we were on vacation. Your help included getting a stager to my home to advise me on how I could get it ready to show it at its best and arranging for beautiful pictures that ensured we had lots of interest right out of the gate. When our first contract fell through (at no fault of yours), you quickly got our house back on the market with renewed interest and helped get it sold quickly for the second time. With respect to buying our new home, you were able to get me a viewing appointment even though the sellers were resistant and you provided great advice on how to submit a top notch offer that won us the house despite multiple strong offers. You were there every step of the way supporting and guiding us through the home inspection, walkthrough, and contract signing. You definitely reduced the normal stress level that comes with a major move like ours and we really appreciate everything you did for us.

Thanks

Susan M. Cary / Arlington Heights IL

Hi Deb,

How in the heck did we sell a house in December? December of all months!!! I would have never fathomed. But you did it! Deb, I've worked with you how many times? Three? and you've always done a fabulous job. When I started out on this journey it was the summer of 2019, things didn't work out for me then, but two year later - we got it done. As previously mentioned, this was a bittersweet move for me. Age has crept up and I didn't feel prepared for retirement, so I made the decision to sell and go a different direction with my living situation and you helped me get there. I hope this will be the last major move in my life, but I know warm weather is calling my name, so if you decided to move to Florida, let me know, I'll need a realtor!

Again, thanks for everything!

Take care,

Barb Wurster, Algonquin / Marengo IL

Hi Deb,

I thought your services were great. You were available for all of my questions and helped me understand certain situations and what the next steps were. You were there for me analyzing every offer and breaking down the pluses and minuses of each one. I really appreciate your expertise and helping me make an education decision. Thanks so much!

Erick Olsen., Waukegan IL

Deb is absolutely excellent! Buying a house during a pandemic (and a crazy housing market) is no easy task, but Deb made it as painless as possible. She is so attentive and really understood what we were looking for. Once we found the house of our dreams, she sprang into action and helped us to lock it down (she gave great advice on how to set ourselves apart from other potential buyers which proved to be invaluable). After our offer was accepted, she was with us every step of the way from home inspection to close. Again, I can't say enough wonderful things about how professional, yet down to earth Deb is. I would absolutely recommend her to anyone looking in the Chicago suburbs!

Positive: Professionalism, Responsiveness

Kat DeRuntz, St. Charles, IL

Just wanted to give a review for Debra, She helped me sell my house and took care of everything to get it ready to put on the market, from finding people who finish kitchen cabinets, to window cleaning, someone to stage the house and do photos. She was always on top of everything from day one and as a result I sold the house quickly, Thanks again Deb
Kurt K. Antioch / McHenry IL

*I want to express my appreciation for the way Deb took the time to understand exactly what my husband and I were looking for in a new home. It made all the difference to know that she was mindful of the details. My trust in her ability grew quickly, and my husband and I were over the moon when Debra found our first home. Debra is an exceptional professional, and an amazing person to work with. Ana Geraci
Ana and Paul Geraci., Cary, IL*

Bought a Single-Family home in 2021 in Lake In The Hills, IL.

Local knowledge 5 stars!

Process expertise 5 stars!

Responsiveness 5 stars!

Negotiation skills 5 stars!

Deb was great to work with. She clearly works hard at her job and is always attentive, polished, and professional. Super great with follow through and follow up. She worked closely with us to learn what we wanted in a home and was a savvy negotiator on our behalf. She helped us buy a gem of a home in a very tight market.

Margie Cook, Lake In The Hills, IL

"Deb Kukulski,

Our advocate, our resource provider and a great liaison in this time of CoVid. She accurately portrayed our offer to the seller and was able to get us to agreement in a very expedient time frame.

Pointing out advantages and flaws of our new home was critical to the completion of the process. Her balanced perspective and expertise proved to be very valuable throughout the home buying process.

With a pleasant disposition she brought the right resources to help us obtain the most significant housing purchase of our lives.

Contacts from mortgage lender, attorney and etc. that she provided were professional all the way through, and a testament to her positive relationships with others in the industry.

Thanks Deb,

Kevin and Sue Mooney", Palatine, IL

Deb was there every step of the way always so cheerful.

Pam Lameron, Wauconda, IL

"I would Classify Debra Kukulski as a tip to tail Realtor. Meaning she can take a buyer that has no knowledge of the steps of a home buying experience and walk them through it with ease and provide them with the contacts to move forwards in all aspects of the home purchase. She provided many resources and personal referrals for service that we used and benefited from. The previous relationship she has with Attorney Christine Rogan was evident and that was just another confirmation of how smooth she was making this process. Along with the Homebuying knowledge was her communication. The fact that she used emails and texts was great for us, and the really important information she would leave a detailed voicemail if needed. One big asset that she wields is her ability to really listen and pay attention to the buyer during the walkthrough of a property. There were multiple times we left a property and she already had the questions ready for the seller's agent that she gained from just listening to us talk about the property. Her follow up with other sellers' agents and even the lawyer was phenomenal. She has a real knack for staying on top of things.

Lastly, her speed of getting documentation to me was great and she always pushed for the Home Warranty. During this process, she had a little saying which I've found myself even using in my personal life which is "It doesn't hurt to ask". I never really thought of it that way before and thanks to Deb for imposing that thought upon us. Hopefully, we'll have the opportunity to buy an investment property in the future and will definitely be contacting Debra Kukulski."

Andrew D, Algonquin, IL"

Debra is an absolutely amazing Realtor. She worked with us to find our forever home and always was checking in and sent us so many options of what we wanted. She was patient and kind and really cares about her clients. She went above and beyond to find us a home that we are so in love with and we could not be happier!! I highly recommend her for purchasing your home! She is the best. Karla M., McHenry, IL

Debra Kukulski has been my realtor of choice for many, many years. She was my realtor as a buyer once and as a seller twice. I've had nothing but great experiences with Debra. She has always been made me feel comfortable in the process of either buying or selling, her patience and knowledge is amazing. Over time I've learned just how well she knows the market, what sells, and what doesn't matter. Debra helps bring clarity to the entire buying or selling process. Debra has always been extremely responsive in answering all of our questions no matter how silly that they may have been. Debra performs her job in a very professional manner making herself available whenever necessary. She was great at marketing our property to get ultimate exposure and results. If you want a realtor that you can truly trust and can be candid with, Debra Kukulski is your realtor. The bonus for me was not only did I buy and sell properties with an excellent realtor I also

*gained a friend in the process. I can't thank Debra enough for all she's been and done for us over the years. I would gladly recommend Debra Kukulski for all your Realtor needs. With Sincere Thanks and Gratitude,
Debbie L., Lake Zurich, Johnsburg, Antioch, IL*

"Deb's experience and knowledge was invaluable. She skillfully had a backup offer in place when the first contract fell through- we signed the cancellation on the first contract and the acceptance on the backup offer simultaneously. She was the liaison between all the professionals in the process and kept it moving forward until the closing. We would highly recommend her to anyone buying or selling their property." Mary and Mark B., Palatine, Crystal Lake, IL

*"Thanks, Deb, for the great job you did selling our house. We sold it in the first week on the market well above asking price. Awesome!"
Ed and Sandi B, Crystal Lake, IL*

"My wife Tracy and I have been fortunate enough to know Debra for many years, and work with her to both purchase and sell homes in the suburbs of Chicago. She has been a delight to work with. We have always been impressed by her knowledge of the market, and her ability to work hard on our behalf. She is awesome to work with, and when it is time to sell our home for our next adventure we will once again work with Debra. I think in the end that is the best compliment we can pay her. We definitely recommend her for anyone looking to buy or sell a home." Jim D, Cary IL

*"Deb is an amazing individual to work with when purchasing a home. When we decided to buy a new house, she was always available - Her patience never faltered when we ran into a few difficult decisions. Her extensive knowledge of market values and the Northwest Suburb inventory was priceless. She has a vast network for referrals for many home buyer's needs. I cannot recommend Deb enough - she is very knowledgeable and great advocate, look no further!!!"
Kristin and Viren T., Prairie Grove, IL*

*We worked with Debra Kukulski to purchase our first home in Fox Lake Illinois. She went above and beyond our expectations to help us along the way. Right from the beginning it was evident we were working with a professional who knows the market. We will continue to work with her for all of our real estate needs and recommend her to anyone looking to buy or sell.
Anthony & Karla Bankert. McHenry, IL*

My husband and I enlisted Debra's help in selling our home. She helped us buy and sell in the past, so she was our only choice in helping us again. She is a knowledgeable professional, while at the same time, personable, to put your mind at ease during a stressful time. We would not hesitate to enlist Debra's help again or recommend her to anyone looking to buy or sell their home. Nancy and Dave C., Crystal Lake/Des Plaines, IL

Whenever I have a need in real estate, I go to Debra Kukulski. Debra helped me get out of a tricky housing situation a couple years ago and into the home I am living in today. Debra is friendly, personable and accommodating with your schedule. She is wonderful to work with! Stacy S., Schaumburg IL

*Debra has helped us out both in the buying of our new home and selling our home. She is great to work with. She remains professional at all times.
She answers your calls and questions in a very timely matter.*

*We moved out of state, but if I had any friends looking to purchase a home, I would most definitely recommend her.
Sincerely, Colette and Jim K. Hoffman Estates, IL to Newark, OH*

*We needed to sell our home fast to relocate for work. Deb assisted us and we got it done!! It went on the market only a few days after our first meeting with Deb and within 3 days we had 5 offers. We sold it over the list price! Deb was fantastic to work with. She kept in constant communication with us and was very timely in response to our questions and concerns we sent her via text and email. We wouldn't hesitate to work with Deb again and to recommend her to all of our family and friends. Thanks Deb!!
Gerald and Lisa Gomez Crystal Lake, IL*

*Hi Debra,
Thanks for your great job on selling my property. You gave it great coverage with pictures, details and widespread coverage.
If I have any property to sell in the future, I will be sure to call you.
Thanks Again,
Richard W Port Barrington, IL*

*"Hey, Deb. Thanks for all the good advice on selling my home. You and I had a buyer in 2 weeks! Your stager and attorney gave great advice, and the market updates gave us a correct price range. You answered all of my questions. Couldn't ask for more!"
Mary S., McHenry, IL*

Hi Deb-

We were very happy with you. We had absolutely no clue as to what we were doing or what we should be looking for in a home at first. You helped walk us through every step so that we weren't overwhelmed. Most important is every time I had a mini panic attack you calmed me down and assured me everything was going to be just fine. Your guidance in helping us win out over other offers made it possible for us to get the home we really wanted. Thank you for making buying a home no longer a distant dream for us. We did the work to prepare to buy a house and you helped us seal the deal. :-)
Thanks for all that you have done for us and will continue to do for us in the Future. Jennifer, Marc, Ridley and Willow L. Ingleside, IL

"Dear Deb,

Words cannot express my gratitude for all you did. It was a long haul, but we finally SOLD it! You were always there for me with words of encouragement. You are the best! Thank you," Deb S., Antioch, IL

Deb...

I would like to take this moment and say thank you for all your hard work in getting my house sold! You are a true professional when it comes to your craft and made the very stressful process of getting a house sold worry free! Thank you again, and you will always be highly recommended you to anyone needing a real estate professional! Jack B., McHenry, IL

We had our house listed with an in-town real estate group from May through October, had only 9 showings. We listed with Debra Kukulski in November and by February our house was sold and closed. She is AWESOME! Lecia S. Cary, IL

Debra is a fantastic realtor. She really went above and beyond for us. She was able to sell our home in one month, in the middle of winter. I couldn't recommend a more professional, knowledgeable and dedicated realtor if I tried.

Andrew S., Cary, IL

Dearest Deb,

It's been outstanding working with you through the sale of my home. As a single person through their first home sale, you kept me well informed of all parts of the process. Every single person of your team was outstanding, especially the stager! You have taken the nerve-wracking process of home selling to a calm place through your experience and professionalism. You've worn many hats during the process, including an artful, masterful marketer, strong negotiator, and even a dear friend when I had little "freak outs". I cannot imagine buying or selling a home without you & I ardently recommend working with you! Much love and gratitude with sincerity, Michelle D. Crystal Lake, IL

Deb helped us to sell our previous home and buy the new one! We have worked with Deb previously as well. Deb is dedicated and works hard to get results and to find the best home as you have indicated to her would best fit your needs. We rate Deb five stars in each skill category! Sue and Jim H. Arlington Heights, IL

Deb, Rita

Thank you for all your help in selling our house. You guys made it a painless transaction. Stay warm, and if you're in the Fort Myers area give me a call, I owe you a drink. Thanks.... Chet S., Port Barrington

Deb, Thank you so much for the wonderful job you did in selling my Chicago condo. I was amazed when you obtained three offers the first week the unit was listed. To top it off, one offer was for \$10,000 more than our asking price. That requires great negotiating skills, which you most certainly have. The photos you took of the apartment and its surroundings were very professional looking and showed the unit off to its best advantage. I highly recommend your services to anyone looking for the best Realtor in the area. Thanks again Deb, Bea S. Chicago. IL

"Thanks, Deb, for helping us with the perfect house for my Mom! She loves it and has adjusted so well! Your kindness and patience make you great at what you do!" Mike & Kathy A.

Debra is a great agent to have on your side. As a first-time home buyer, I had no idea how the process of purchasing a home worked. She helped answer all my questions and provided very useful additional information. She truly had my best interest in mind. On a few occasions Debra was not able to answer my calls. I know that the only reason for this is because she also has other clients. However, Debra would always call or email me back as soon as she was available. I would recommend Debra to anyone who is looking for a professional, knowledgeable, and industry savvy agent. Elan K, Palatine IL

Debra is a real go-getter. Within a week of putting my condo on the market she had three offers on it, one of which we accepted, and had no problem with the asking price due to her skill in negotiating. She guides the seller through the entire process and makes helpful suggestions about how the owner can enhance the property to make it more saleable. She's a hard worker. I highly recommend her services for quick and reliable service.

Beatrice E Swanson, Chicago IL

If it wasn't for Deb I wouldn't be in this house. I love the house but there were some issues that came up in the inspection. The sellers were not budging, and I was frustrated and ready to walk away. Deb spoke to the seller's broker and talked some sense into him, and the sale ended up going through. I couldn't believe how close I came to not buying this house, but Deb stepped in and saved the sale. Thanks Deb! For everything you did! Erick, Waukegan, IL

Deb was super easy to work with from start to finish. She understood my hopes and desires of my dream home and did everything she could to find it. Her web site is easy to use and was crucial to my search in finding my home. I could not have done the home buying process without her and will definitely call her up if I ever need to move again!

Thank you, Deb!

Laura D., Island Lake, IL

Deb is great to work with. My wife and I have worked with her a couple times over the years and she has been outstanding. Truly professional, knowledgeable and organized. She made the process as easy as she could for us!

Jim D., Cary IL

"Your services were up and above my expectations! Even when you were out of the office you managed to keep tabs on what was going on and kept in communication with me. Any question that I had you were able to not only answer it but provide additional information about the matter! We would have never found the house that we love without you! And the fact that we were not even supposed to be allowed to get the house and that you pushed everyone else that was working with us to make it a possibility is amazing! We cannot thank you enough and we will most definitely recommend you to whoever is in the market for buying or selling!" Courtney and Travis, Fox Lake, IL

"Deb Kukulski is truly a professional agent. She worked with me during a very intense period when I had to find a new home and sell my previous home in a very short time span. Deb was patient, listened to me and, most of all, gave me good advice and helped me manage my concerns throughout the process. She also had a great network of people, who also supported me in both processes of acquiring a new home and selling my previous house -- which we completed in 6 months -- with very good results on both sides of the equation. I am very happy in my new home and I would recommend Deb to anyone who needs a Realtor for their home needs." Grace K. - Arlington Heights and Crystal Lake, IL

Deb Rocks!

Deb was fantastic! She made a very stressful situation much easier for me and my family. I especially am thankful for her photography, staging, lender, inspector, and attorney referrals which saved me A TON of legwork and time knowing I was in good hands with people she trusted. She was honest and caring and always emailed me or called me back asap with my many questions. I was expecting a ton of gray hairs while trying to sell but I haven't noticed even one because of Debra!!! I look forward to working with Deb in the near future for my other real estate needs. Deb Rocks!

Stephanie O., Chicago, IL

Over the years my husband and I have purchased several pieces of property, none have been as easy and trouble free as working with Debra. She's on the spot and on top of everything that is going on, frequently makes suggestions that would improve our position in the purchase. If we ever buy another property, I will only use Debra, we both feel we can trust her and depend on her.....Liz Soter, Barrington IL

Debra was very helpful in navigating us through our home search and in finally closing the deal. Debra helped us sell our existing home and also find a new home that met our criteria. She was always very helpful and supportive of our decisions. She is a great negotiator and that certainly was the highlight for us. The references she provided, right from staging to mortgage and the attorney, were great and it was an overall positive experience working with her and the team. We will recommend Debra to anyone who may be considering a new home or just selling their existing home. Thank you, Debra,

Ajay and Sarika Jain, Lake In The Hills, IL

Debra has a tremendous amount of experience and it clearly shows with our results. We were able to receive an offer the first week the house was listed and actually received a better offer another week later. Her follow up is top notch and makes sure you are aware of everything. Would highly recommend Debra to friends and family.

Michael Montblanc, CARY, IL

Deb's follow up is awesome! She is always on top of her game and provided us with all of the information that was needed to help us sell our home in 2 weeks!!!! Thanks a ton Deb! Can't wait to start looking for our new home with you!!
Ashley Glasder, Cary, IL

Deb is very professional. She is great to work with. I trust her and would recommend her to those that are closest to me. She goes above and beyond and always has great information! I have worked with Deb for over 20 years.
Lyn S., St. Charles, IL

"Debra is fantastic to work with! She was recommended through a mutual friend and has gone above and beyond what I expected of a real estate agent. She is very personable, and easy to work with, always making herself available for her client. Her knowledge is outstanding, and she can quickly gauge exactly what you need in a property. She has helped me find the perfect home for my family, and I highly recommend her to anyone seeking a truly great real estate agent. I look forward to working with her again to help my children find their own nest!"

Year first hired: 2006 (hired more than once)

Top Qualities: Great Results, Personable, Expert
Violetta S., Grayslake, IL

Dear Deb,

Thank you for all your help in the purchase of our new home, especially since it was so close to the holidays. Your commitment and dedication were unstoppable and made for a terrific holiday season for our family. You were instrumental in the purchase of our first home well over 10 years ago so there was no question we were going to call you when we decided to sell our townhouse. Your continued communication through emails, birthday cards, anniversary and holiday cards were kind but also a comforting reminder that you were always there if we needed you. We are thankful for your tremendous amount of knowledge and resources when trying to sell our home. We had never heard of "staging" before but are certain that our house never would have sold so quickly if we had not used so many of your great tips. Moving along, no pun intended, we would like to mention your patience with us when we were looking for a new home. We must have seen close to 50 houses! We will never forget the time you came down to the basement of one of the houses, took one look at our faces and said, "let's get out of here". It was then that we knew you had such a great understanding of what we were looking for and you were not going to give up until you found the right place for us. Finally, we want you to know we consider you a trooper. Foot surgery, crutches, ice and snow did not keep you from our closing only 3 days before Christmas! We appreciate your persistence in urging our attorney to look into the one small problem we noticed during the final walk through. And because you would not let up, we received extra money to fix the problem. You are truly one of the best! It was our utmost pleasure to work with someone like you Deb who has and always will have our best interest at heart.

With warm regards, Jenny, Josh and Lily Krepel
Happy New (Algonquin) Homeowners!

Deb is an outstanding, talented and ethical businessperson of the highest caliber. I come from a family and personal experience with a deep history in residential and commercial properties and finance, so I am pretty qualified to make judgments about professionals in real estate. They just don't come any better. You can take that to the bank, and you won't need FDIC insurance.

John O., Port Barrington, IL

Excellent market knowledge and outstanding customer service is why Deb has been our family's realtor for buying and selling for the last 12 years. I recommend that you make Deb yours, you will be glad you did.

Bob J., Cary IL

I recommend Debra Kukulski for all your needs selling or buying. She has helped many of my customers and friends with their real estate needs. When the thought of a Realtor comes up the only person that comes to mind is Debra. She is always there, thanks Debra!

Jed B., Cary, IL

We have had the pleasure of working with Deb Kukulski on three occasions. as buyers, then sellers, and then buyers again. Deb has the knowledge and resources to help you meet your home buying/selling goals. She is a proven real estate professional with strong marketing expertise. Combine that talent with a passion to assist her clients, and you have the winning combination that is Deb Kukulski. On top of all that, she has a sparkling, positive personality that makes the whole process of buying/selling less stressful and more fun. I highly recommend her.

Jenn S., Pingree Grove, IL

I am pleased to recommend Debra Kukulski as an outstanding Re/Max professional. Deb helped me find my current lakefront home after showing me several waterfront properties. She was creative in helping me expand my search and found new areas that I had not thought of before. Her patience and diligence helped me find the place that felt like "me"

and that I have now been in for six years. I can't say enough about her professionalism, friendliness, customer-service orientation and flexibility!

Beth Luther, Lake Barrington Shores

I recommend Debra Kukulski for all your needs selling or buying. She has helped many of my customers and friends with their real estate needs. When the thought of a Realtor comes up the only person that comes to mind is Debra. She is always pressure, stress, and last minutes problems that occur, therefore I kept waiting for that bomb to drop. However, it never did!! Deb was AWESOME, and everyone she recommended was great too! I did not have to worry about finding my own loan officer, Lawyer, or Home Inspector she took care of everything.

All I had to do was sit back and relax! After the closing, when I had my keys in my hand, I remember looking at her and my Mom and saying, "is that really it??" I could hardly believe I went through that whole process without one headache! I would never buy or sell a house through anyone but Debra Kukulski!!

Kelly M., Bloomingdale, IL

Deb is EXTREMELY knowledgeable of the area she serves. If you are looking for a vacation home on the Chain of Lakes, she is the Realtor you want to find that "dream home" for you.

Sonia H., Naperville, IL

I have Deb as an agent when I bought my 1st home, she was very helpful walking me through the steps, and that was over 12 years ago. She still keeps in contact and is willing to help my friends and family. Deb is there for the long haul!

Edward Martinez, Algonquin, IL

Deb is a genuine pleasure to work with! She sold our previous home and helped us buy our current riverfront property. We cannot recommend Deb highly enough!

Tiffany M., Algonquin, IL

Hi Deb,

Hope everything is going well. I appreciate all the help you provided in purchasing both my home and Mom's. We are both very happy and anticipate spending several happy years our new homes. Buying and selling real estate can be a tough business, but you helped make it easy. Thanks for everything!

Matt, V., Highlands Ranch, CO

Deb, Thank you for all your hard work in helping us sell our home. Your personal attention made us feel like we were your only clients. Your industry knowledge, enthusiasm, and creative marketing efforts certainly gave us a competitive advantage in an unprecedented strong buyer's market. Thanks again, Jennifer S. and Andy F., Algonquin, IL

I have worked with Deb for all 20 years I have been in the mortgage business and she has always done an amazing job finding the perfect home for her clients.

Howard Fiedler, Wintrust Mortgage Corporation

Hi Deb,

I just wanted to take a few minutes to drop you a quick hello.

I wanted to let you know that I am loving my new house you found me, and I know I could not have gotten this house without you! I told you what I was looking for and you found me the perfect home right away!!

Thank you so much for all the time and effort you put in to finding me the perfect home. Not To mention your patience with me when I put my search on a six-month hold!!

I truly appreciate all your hard work for me, because of you this process was stress-free and painless to me. I have heard and seen so many people have absolute horror stories when trying to buy a home.

Something happens at the last minute or something does not go through, and because of your excellent knowledge and service I did not have to worry about that happening to me.

I also wanted to thank you for recommending Howard the loan office and Christine The lawyer to me. They were great as well. I am truly so happy I followed your advice and contacted them to represent me! You were 100 percent correct about them; they were great!

Anyway, I just wanted to drop you a quick line and thank you one more time for everything and tell you how much I appreciate everything you did.

P.S. Did I mention how much I love MY house???

Thanks again

Kelly McGoldrick, Bloomingdale, IL

Dear Deb,

I am grateful for all that you have done in helping my son and I find a home. I was working with a tight budget and I had a dream home in mind that I really did not believe that I would find - and here I am! Not only did you hook me up with properties within my guidelines, but your EXCELLENT referrals for the home buying team allowed for a smooth transaction. Candice was with me from start to finish overseeing the inspection as well as professional and efficient at closing. Wendy at US Bank was outstanding. She patiently explained the process and even re-explained as first time homebuyer jitters occasionally took over. The mortgage package offered was a perfect fit for me. Of course, the icing on the cake was your negotiating and contract finesse. I cannot imagine a more caring agent.

Thank you for helping my son and I realize our dream home.

Sincerely,

Michelle Dare, Crystal Lake, IL

Very helpful and always there when you need her. Takes very good care of her clients, always doing what is best for them. Would use her again if needed.

Jerry and Cathy Ruther, Wauconda, IL

Deb was all we could've hoped for in a real estate agent. She spent ALL day Saturday driving us all over the area as we looked at 13 houses in one day! She helped answer scores of questions we had about houses, the area, the buying process, and everything else that comes up in the home searching and buying process. Another great trait of Deb's is how well she follows up on every issue EVEN after the sale has completed. Some real estate agents vanish after the sale because they've gotten paid. Not Deb. She has continued to help us with things weeks and months after our sale was complete. She truly cares and wants to help. That is just one of the reasons why I would recommend her!

Jacob and Rachel P., Woodstock, IL

Deb did a fantastic job with my short sale. She knows the market and her advice is "on target". I would definitely use her as my agent again and again.

Donna G., Island Lake, IL

I would highly recommend Deb! Not only did she do a great job selling our home quickly, but she helped us buy our dream home. She always made us feel like we were her top priority and still keeps in touch after almost 8 years. She is professional, knowledgeable and so great to work with. Thanks Deb. We really love our home and plan on spending many more happy years here.

Kelly and Jason, Trout Valley, IL

Deb, You did a wonderful job being my agent. You were patient considering I wasn't the easiest client ever and seemingly took forever to get the process squared away and I appreciated that. You saw the value I was getting in the house and you pushed (in a good way) to get it under contract as soon as possible after we made our choice of moving forward. You handled the paperwork very well and there was no confusion in what I was receiving via email and what I had to send back. You made the entire process very easy. You were awesome to work with and if anything comes up with people I know, I will definitely give them your name. Thank you so much for making the process an easy one.

Thanks,

Kevin H., Rolling Meadows, IL

Debbie has been my Realtor thru 3 different home transactions, I would not use anyone else, Debbie is a professional and will get the job done.

Diane P., Huntley, IL

Debra helped us find a site for our house and the builder. Ever since we've stayed in touch, providing us with info on the real estate market. I would readily recommend her to anyone looking for efficient and on target help in real estate deals.

Donna N., Prairie Grove, IL

I can strongly recommend Debra as a competent, diligent and well-informed real estate agent. I have referred numerous friends and relatives, as well, to her. They have been very pleased with her professionalism and attentiveness and will not hesitate to use her, again, in the future!

Nancy B., Cary IL

Hello Debra!!! If possible, please post this on your web site. There are no words to describe the level of service that Debra Kukulski offers. My home went under contract in 47 days in this very tough market. Debra provided contacts for a home stager and a photographer both of which were invaluable in the marketing of my home. As a seller I was a bit nervous as the homes around me continued to languish on the market, however, Debra kept me informed and was very supportive thru the entire process. From the initial assessment to setting the market strategy to sitting at the closing table

when my home sold Debra was so informative and prepared. Really in today's world the level of service that Debra provides is just unheard of. Thanks Debra!!

Karen T., Lake In The Hills, IL

Debra,

Of course, you did a great job! When I asked Steve if he knew anyone, he had no problem recommending you. We wanted someone that would be patient and help us find the house we really loved. You went out of your way to help find places that had what we wanted. Your schedule was very flexible, and you always found time to look at the houses with us. We thought we were being picky, but it didn't take long before we found the perfect house! I'm glad the process was pretty painless for us, but I'm sure you would have helped us with any complications that would have come up. We just got your card in the mail; it was really nice. It is reassuring being on such a personal level! I have already talked to a few of my friends and said that when they start looking, I have a great realtor! Thanks again for everything, I am more than happy to give you a call when anyone starts looking! Take care!

Josh and Heather, Elgin, IL

Deb helped me buy my house. Attention to detail and listening and understanding the client's needs (mine), is her specialty. Thanks,

Debra W., Elgin

Deb Kukulski came into my housing situation when I was at my absolute lowest point. My house was on the market for a good year and half with another agent and I was getting no interest. I signed with Deb and my situation made a 360 degree turn around. First of all, I was impressed with the professionalism of Deb and the way Re/Max does all of their paperwork. It was very detailed, and all my questions were answered right away. Deb stayed on task and although it wasn't an easy one, she succeeded! My house was sold! Deb referred me to a wonderful lawyer who also assisted me thru the process. I would NOT hesitate to recommend Deb Kukulski to anyone! I cannot thank her enough!

I truly believe this Deb! Thank you! Thank you! Thank you!

Stacy, Algonquin, IL

I've been meaning to drop you a line to thank you for all your help and patience with the condo nightmare. We will use your services forever and will recommend you to anyone who needs you. Anyway, thanks again.

Lynn F., Buffalo Grove, IL

Hey Deb!

Thank you very much for helping me buy my first house! I know it was definitely a long and tiresome road, but we found the perfect home I was looking for. You did a great job in keeping me posted on new opportunities and working with me to set up times to do walk throughs on the homes. Also thank you for your references on a lawyer and on a mortgage lender. Everyone worked very hard to make this possible for me. If I could rate you, I would give you 5 stars! Thanks again.

Steve B. Lake in the Hills, IL

Debra Kukulski came to us via recommendation, and we owe that colleague a world of thanks. Debra is detailed and thorough in her work, realistic and optimistic at the same time. From start to finish Debra stayed on top of the job, always keeping us up to date. We appreciated her modern marketing efforts and continual email updates. I have passed her name on to our friends as an invaluable resource when looking to sell your house. And while I'm not sure how to state this in a well-versed manner- your referrals were all very professional and reasonably priced. To us having Tradesmen that we believe can be trusted and at an affordable rate- that's also invaluable. I've passed their names on as well...Thanks for everything!

Deborah & Helmut, Palatine, IL

"After struggling to sell our home with other agents for over a year, we contacted Deb. Right from the beginning she was well organized and devised a proactive plan to get our home to sell. Her approach was very professional, but also personal and friendly. We never had to wonder what she was doing to market and promote our home - she kept us updated by phone and email with news of showings, feedback from buyers, and comps of other homes in our area.

Following her plan, we signed a fair contract with a buyer in just a few months. I would recommend Deb Kukulski to anyone who is looking to sell their home, and I can only imagine that she would make a wonderful buyer's agent as well."

Sara and Ken M., Lakewood, IL

Hi Deb,

I will be glad to share with you what I told Sharon when we talked about the experience of trying to sell our houses: I appreciated you doing a thorough market analysis, even when I didn't like the outcome. You encouraged me to price the house at a figure that would bring people in, and they did come! There were times when I was being pressured by neighbors and friends who thought the price was way too low, and I got upset and almost cried on the phone, but you

stayed calm and encouraged me to look at the feedback we were getting from prospective buyers. You did a lot of internet marketing and did not pressure me to go to an even lower price after a few months of people coming and going, although I think you wanted to, and I appreciated that. Once we had some honest bidders, and I was hesitating, you encouraged me to look at all 53 items of feedback we had and you worked with me - and them - to obtain a final price that was great for them and tolerable for me... and we kept the window! That was a detail that someone else might have forgotten, but you remembered, and were able to use it in negotiating so that both parties thought we were getting a deal.

Once we had a contract, you worked with Dan, my lawyer, and the buyer's representative to make sure that all the legal forms and repairs that needed to be made at the house were considered in a fair manner. I appreciated you taking the time to keep me up to date when you could have been out showing more houses. You checked in even when your dad was ill.

*You were always cheerful and helpful, even when I wasn't, and you were able to be realistic about the house and the market, encouraging me to make the best of a difficult situation. I think that you are amazing, and just the right person that I needed at that time in my life. I am very grateful to you and wish you the very best in all future endeavors!
Blessings.*

Harriet C., Inverness, IL

*Deb,
Thanks for all you've done for us! You have kept our spirits up, calmed our nerves, answered all our questions - could not have gotten through all of this without you...and that is putting it mildly!!!
Mary R. Cary, IL*

*"Deb is a great professional. When you combine her experience, knowledge and personality - you've got the winning trifecta. I would recommend her highly." Top Qualities: Great Results, Personable, Expert
Brenda B., Fox River Grove*

*Debra,
I just wanted to say thank you for the ton of work you put into selling my condominium in such a tough market. You put so much time and effort into making this deal work that I was starting to think you were getting an \$112,000 commission rather than that number being my asking price. This was the 3rd time you helped me buy or sell and I hope you are available for all my purchases in the future. Thank you so much and if anyone needs a reference you can give them my personal number.
Thank You,
Jason P. Palatine, IL*

*Hi Deb,
Just wanted to Thank you again for helping us buy our "Retirement Home". As usual it was a smooth transaction from beginning to the end. We have used your services and excellent knowledge of the Real Estate market 2 times before and will definitely use you again if there is a 4th or 5th buy or sell in our future. You and Remax are above the rest!!!
Thanks
Adele and Nancy, Crystal Lake, IL*

I cannot say enough about how awesome Debra Kukulski has been to work with. We met Debra when we were looking to sell our first home in Aurora and move to Elgin. Debra built an immediate relationship with us... she listened! Her goal was to get us in our dream home; she never compromised that. She set us up with a local listing agent to sell our Aurora home, because she wanted to make sure she had an expert in that region selling our home. Debra has wonderful resources, and they all love her and work hard for her clients. It is very easy to see why they would. Debra had great advice about all aspects of real estate, selling, and buying. Debra chimes in with her expert advice to help you make the best decisions; she really does her research well. Debra helped us find the perfect house in Elgin that met all our needs. She matched us up with an awesome loan officer and we were in our new home in a matter of months. She kept in contact over the years offering her services. We contacted her on several occasions about property questions. When I referred her to my in-laws to help them find a house, she gave them her best service as if they were a million-dollar client. Even though they decided they were not ready to be homeowners yet, she gave them her first class expertise and most of all, her time. She continues to ask how they are doing, even though they never ended up buying a home

When Mark and I decided we had outgrown our home and it was time to move again, we didn't have to look farther than the refrigerator door to call Debra Kukulski. Again, she was now going to sell the house she had sold to us. Debra gave us great advice on how to price and stage our home in a stale market. She pushed us on getting our house ready to "cash in" on the timing factor. The selling of our house was remarkable! We had over 300 other houses in competition with us and we had a contract within 60 days!!! I had friends who were selling their homes who were amazed at how frequently she called me and sent me e-mails. I think they were a little jealous that they were not getting the same service

I was from their Realtors. They were even more amazed at how quickly I had my house under contract, considering the competition and the bad market.

The real story about how dedicated Debra Kukulski is to her clients came about 12 hours before the closing of the house we were buying. Debra had once again helped us to find a dream house with all the bells and whistles we were looking for and more without ANY compromises!!! Except our dream house almost did not happen when the loan officer made a horrible error on closing costs. Debra contacted several of her mortgage broker friends to help fix this and they had worked until midnight solving the issue. When we showed up for closing, we had no idea what was going to happen. Debra collaborated with the lawyers at closing and held out for the best scenario for Mark and me. When the lawyers could not agree Debra trumped the deal with the new loan option. Everything worked out! You can't predict how other people will do their jobs, but one thing is for certain that Debra's goal is her customer's satisfaction, and she will do her job and anyone else's to make that happen! We are very happy in our Crystal Lake home, who knows if we will ever move again, but one thing is for certain that if we do, once again we will look no further than the refrigerator door for Debra's number to make our dreams come true once again. Sorry it has taken so long to write, but there are so many wonderful things to say about you and I can't compromise that!!!

Thanks Debra!

Connie and Mark P., Crystal Lake, IL

Deb,

Thank you for all your hard work in helping us sell our home. Your personal attention made us feel like we were your only clients. Your industry knowledge, enthusiasm, and creative marketing efforts certainly gave us a competitive advantage in an unprecedented strong buyer's market.

Thanks again, Jennifer S. and Andy F., Algonquin, IL

Dear Debbie,

We have now purchased three homes in the past four years. Just by chance we found you via the Internet for the purchase of our first home up in Crystal Lake. What a find you were! You have been able to guide us through every step of the buying and selling processes and have even be able to refer us to attorneys and mortgage companies that work as hard as you did for us. You are extremely knowledgeable of the industry and helped us stay focused on the "true process" of buying and selling of homes. This allowed us to keep our emotional side out the process. You have shown that you do really care about us and not just making money. We have utilized your website and have reviewed over 1000 homes and we finally found the one that we will retire in. We will never forget all the time and effort you exerted to get us to this home.

Ron and Dothee S., Bull Valley, IL

Dear Deb,

Just wanted to say thanks for making our experience as first-time home buyers so easy-and enjoyable. Your knowledge and expertise helped us a great deal! We would not have known where to begin, but you were there to help us find the perfect home. Thanks for everything.

, Joe and Heather F., Lake in the Hills, IL

Hi Deb,

First, everything is going well. All moved in and settling in. Second, you did a fantastic job! The most important thing to me during this whole process was that you listened. Right from the very beginning you did not try to sell me, rather you worked on selling my home. Your extensive marketing of my home, the comparative analysis reports, access to the HBSR web site and your regular updates always reassured me that you were on top of things. It was a pleasure working with you and I will certainly contact you when we are ready to upgrade. Thanks again for all your help. I could not have done it without you!!

Dan B., Spring Grove, IL

Deb, you did a great job selling my home in McHenry. I had to move out of state before my house sold, but I felt confident leaving matters in your hands. You found a buyer for the house, handled the final sale for me and kept me well informed throughout the process. The closing went through with no problems. I would definitely recommend you as a Realtor! Best of luck in the New Year.

Catherine N., McHenry, IL

Dear Debra,

Thank you for the opportunity to let you know how great it was to work with you. You took the time for us when you were already so busy. We were amazed at your consideration and kindness. Thank you so much for helping us become the owners of our dream house by sticking with us through all the back and forth process that goes on during the buying of a house. You were the answer lady and we both appreciate your dedication to our desire. We look forward to working with you again in the spring. Until then, Happy Holidays and "stay warm!!!"

Pat and Brian H., Algonquin, IL

Debbie,

I wanted to thank you for the outstanding work that you put into helping us with the purchase of our first home. Unfortunately, because of the area that we wanted to be in we were limited as far as our spending power and therefore we were in a position to buy a house that was a foreclosure. I'm sure you recall all the difficulties that we faced by buying a home from a bank and we just feel that without your persistence and personal care that our transaction may not have gone through and we would have lost our house. Thank you for all the additional time and energy that you had to put in and the endless phone calls that were made. Your hard work and dedication paid off and we now have a wonderful home to raise our family.

Thank you,

Stacie and Mike B., Cary, IL

FSBO Vs. Deb,

Anyone who would consider FSBO, should take a minute to read this note. We tried. We wasted four weeks and four beautiful spring weekends. During that time, we experienced unqualified "just curious" browsers, calls from hard sell Realtors, lengthy phone conversations with prospective buyers who never showed and over \$1,000 in credit card charges for the ads we ran and brochures we printed. The end result was one half-baked offer at a very low price that was so full of contingencies the attorneys would still be trying to write the contract. We called Deb. She showed up that evening with a comprehensive market analysis. This was no easy task since our house was a semi-custom-built home in McHenry County on a large piece of land. We listed that evening for \$10,000 more than what I was asking FSBO. Next Deb's professional brochure and website marketing. Deb's 10-page brochure on our home was full of details and pictures. The same information, including pictures, was on many websites she used to advertise our property. Our home was even one of the "featured properties" on Realtor.com. The descriptive commentary that Deb wrote said it all...perfect! Our FSBO brochure was a meager 1-1/2 pages. Within one week we had a solid contract from a pre-qualified buyer for just a few dollars under our listing price. The end result was \$12,000 more in my pocket at closing by listing with Deb. So, if you are serious about selling don't waste your valuable time, call Deb and start packing! You will be dealing with one of the nicest, hard working and knowledgeable professionals in the business. Thanks Deb you were great. And, oh by the way, the house you found us is perfect and we are really enjoying it, but that's another letter.

Bob and Alice, Cary, IL

I cannot give Debra Kukulski a high enough recommendation. We used Deb for both the sale of our condo and for the purchase of our new home. The listing for the sale of my condominium was very well prepared and listed in a variety of high visibility locations. Every facet of the process was very easy for my family and I, and incredibly well done. The Re/Max team has immaculate attention to detail, and all staff we dealt with was courteous and helpful. When looking for our new house, we were presented with a variety of very powerful and useful tools that Deb has assembled. We were able to search using a variety of criteria to assemble a list of prospective houses, and it was always enjoyable touring houses with her. The house we eventually purchased was recommended by Deb and turned out to be exactly what we were looking for. I have worked in the sales industry for years, with a very strong focus on a very high level of customer service. Because of this, I've come to expect the same out of the people that I give my business to. I am very pleased to say that my experience with Deb exceeded even my high expectations. She was very attentive to our needs and exceeded our expectations in every facet of our relationship. I consider Deb an invaluable asset and would gladly recommend her to anyone in need. Ed and Amy J., Woodstock, IL

Debra helped us find our "dream" home last year as well as assisted us in selling our previous home. She was always available when we needed her and went the extra distance for us on several occasions. Although we closed on our house last summer she still keeps in contact and cares about how things are going. She is a dedicated Realtor, and I would highly recommend using her services! Kelly and Jason W., Cary, IL

A BIG GIGANTIC THANK YOU for all your hard worked you poured into selling our home, I KNOW we couldn't have done it without you...thanks, deb...Alice - Alice and Bob J. Cary, IL

Deb,

Thank-you for your help in finding our new home. You were always pleasant and kept a positive attitude. You tried to work within our schedule and get us to see the homes as quickly as possible. Your help getting us through to closing was invaluable. We also appreciated the recommendations that you gave us for the lawyer and lender. They were knowledgeable and professional.

We bought a new pontoon boat, and it was delivered last weekend. We've had the pier and shore station moved to give us a better view of the water from our yard. Do you see the Mineola fireworks? We walked down the block and watched from land. We thought that the fireworks were great. Thanks again for your help.

John and Jackie P. Fox Lake, IL

I've known and worked with Debra for 4 years. Debra has represented me as a listing agent, (Sold our home quickly) and as a buying agent. Whether she's looking for an investment property or for our next primary residence she's always prompt, professional, and extremely thorough.
Jeff W., Algonquin, IL

Hi Deb-

Thank you so much for all your help. You made the experience of buying my first home so much easier. I was able to enjoy it rather than stress about it. The web site that you set up was very helpful. I was able to shop for a place that fit my profile at times when it fit my busy schedule.

*Thank you very much,
Kristie R., McHenry, IL*

We were very pleased to have you as our agent. You were a great help for us being first time homebuyers. We were worried because you don't know who you can trust to give you good honest help, and also someone to give you honest answers. We have recommended you to several friends and family members because your service was so great. The best part is that the loan officer you also recommended to us was very nice and in guiding us in what we need to do. If in the future, we were to sell and buy again all over we would use you again. Thank you again for your help, and feel free to stop by anytime to see how we have settled in.

*Thanks again,
Rick and Kim V., Woodstock, IL*

I found Debra through an internet search. I was looking for a full-time Realtor with professional qualifications who knew what a valuable tool the internet can be. What I did not realize at the time, was that I had found gold. Real estate transactions don't always go as smoothly as we would like to think. With one thing after another, my husband and I thought we would lose our minds! First we had a buyer, then lost the buyer, got another buyer, lost that buyer, got a third final buyer, but in the meantime, we found a house but it had a mold problem the seller wouldn't remedy, found another house but lost it because our purchase was contingent upon selling our place. Then we finally found a house only to find we had to wait 2 months after closing on our place to move in. This involved putting our furniture into storage, with my husband living in Chicago, while I was living in Mount Prospect. Talk about stressful! We were extremely fortunate to have Debra as our Realtor because of all the help, invaluable advice, and guidance she provided us with selling our place and helping us find another. And the personal web site she set up was a real time saver in weeding out properties. We would not hesitate to recommend Debra to our family and friends if they need an exceptional, knowledgeable Realtor who has her client's best interests at heart.

Nancy and Dave C., Crystal Lake, IL

Deb has treated us with the highest importance for several years now, well before and long after she helped us purchase our current home. Deb still sends us emails 3.5 years later and keeps in touch as if we were considering buying a house tomorrow!! There is no doubt in my mind who will help us in our next real estate transaction. Furthermore, we've never had to say, "What ever happened to Deb?" Far from the impression that we were left with in our first real estate transaction when we were young, eager and unfortunately.... taken advantage of!

Ann and Rick R., Palatine, IL

Deb Kukulski helped me sell my last house and buy this one! Very knowledgeable, she never gives up! Works incredibly hard and gets results! She is so easy to get along with...but does not hesitate to tell you what she thinks, and what you need to know and do!

Chris L., Lake in the Hills, IL

I think you did a wonderful job and have given your name to several people. You were the one person in this disaster lender issue that kept me sane. You were very detailed and made sure we had everything done ready and correct the first time. You were also a big help when I needed additional info on the town of Algonquin and especially when we needed inspectors and mold remediation assistance.

*Thanks for all your help!
Steve and Sarah P., Algonquin, IL*

To Whom It May Concern:

The prospects of buying a first home can strike both excitement and apprehension into anyone who decides to take that first step. Couple the excitement and apprehension with a busy schedule and long hours at work and all of a sudden buying that first home seems more like a dream and less like reality. That is, unless you have an outstanding realtor, which I was fortunate enough to have in Deb Kukulski!

As a 2nd year teacher and coach, my schedule did not permit me to spend many hours poring over real estate section and driving around town to see what was new on the market. Deb was able to utilize her expansive knowledge of technology to make my house hunt less time consuming and nearly effortless. In a market where timing is everything,

Deb's bi-weekly emails with new listings within my price range proved timely and helpful in seeking out the best property for me. Deb was able to set up a webpage for me and emailed me every time new listings were added! It was truly convenient to, despite the fact of being out of town on occasion, have all the available properties with pictures on my personal website which Deb had designed. In fact, I was out of town when the property I purchased came on the market! Without that beneficial webpage and Deb's effective use of technology, I may not have been living in the house I love! Being a first-time home buyer also meant working with a smaller budget. When I first started off, Deb sat down with me and discussed the prices of the houses I could afford. As mortgage rates fell, she then took the time to explain to me how and why I could afford more expensive property. She knew my limits and was never afraid to tell me to "dream a little smaller" if I perhaps chose a house that in my excitement, I thought I could afford, but in reality I couldn't. That type of honesty is not common in some realtors who instead try to look for the most expensive house, so their commission is larger. All the while Deb's heart was in my best interest as a homebuyer, not in her bottom-line.

My excitement in actually buying a home turned into apprehension as it often times does with first time home buyers. Deb has a tremendous gift of patience while dealing with her clients. She was able to calmly answer all my questions through the offer and negotiation process. Her expertise proved invaluable when we hit a slight bump in the closing process. In the end, worked out smoothly for me, however I do not feel that would be the case if Deb had not patiently guided me through everything.

The confidence I have in Deb's outstanding ability to be a first-rate realtor has allowed me to highly recommended Deb to friends, family and even people I have just met! The valuable services and patience she has provided me along with her expertise of technology has made my dream of buying my first home a reality! Thank you, Deb, for doing such a spectacular job!!

Respectfully,
Jason R. J., Cary, Illinois

Hi Deb, Happy Holidays. Having you as my real estate agent was a wonderful experience. I knew that my concerns and housing requirements were important to you. You supplied me information that made my selection process much easier. But most of all Deb you were extremely patient with me and you never lost interest in helping me find a new home. You genuinely cared and for that I'm grateful. Thank you again for all your assistance and have a very safe and happy holiday season.

Dan B., Crystal Lake, IL

Working with Deb was wonderful. Her professionalism and efficiency were truly unmatched. During our search for a home we struggled to define what we were looking for, but Deb was able to help us define what we wanted and find it. We would highly recommend anyone who is searching to buy a home to contact Deb.

Brad and Karen T., Lake in the Hills, IL

Dear Deb,

I'd like to thank you for hanging in there with me for over a year as you sent the weekly emails of available townhouses. I kept hoping and praying that something in Barrington would turn up that I could afford and you found exactly what I was hoping for and got me to quickly look at it and the rest is history --- not to mention that you also took care of selling my old house for a better price than I ever thought I'd get. I especially appreciate your getting me in touch with Wendy Erickson, who got me an excellent interest rate at LaSalle Bank. Everything moved quickly and smoothly, and I truly do thank you. Please give me a call some Saturday when you're in Barrington so I can show you how the townhouse has turned out -- I love it!!!

Sharon V., Barrington Illinois

Deb, since I've been a repeat customer, speaks for itself. You've put up with me dragging you all over the place to find that "right" house(s), and always with a smile. You're professional yet seem like an old friend. Even well after closing, you have taken the time to call me to make sure all is good, and I thank you for that. Should I ever need your services in the future or should family or friends ever need a Realtor, you're first on my list!! Thanks for all your help and support and look forward to future possibilities. Barb W., Algonquin, IL

Working with Deb Kukulski was a fantastic experience; she never tired of my endless questions & pickiness in finding the perfect home. Debbie was patient and tried to understand exactly what I was looking for in a home, she did not bother me with houses that weren't what I was looking for. Debbie was not just looking to make a sale; she was helpful in every way and did all she could to find me & my family the perfect home. Debbie became a welcome part of my family. She was always there to answer any questions, and her service did not end with the sale, she got involved after the sale when there was a problem that did not have anything to do with her or Re/Max. She is a wonderful agent, and I would recommend her to anyone I know. I loved working with Debbie, not only do I have a home that I love, but a great friend that I made in the process." Debbie L., Lake Zurich, ILHappy Homeowner

Hi Deb! We just got back this week from a trip to Canada. Hope you had a Happy Thanksgiving. You did a great job as our real estate agent. You sent us emails with descriptions of each house, and while here you made sure we had plenty of houses to see in a short amount of time. You are very easy going and comfortable to be with. You helped us find the house most suited to our needs and we were able to stay within our budget! Karl and Dee B., Crystal Lake, IL

Debbie,

You did a wonderful job helping us find our home. You were very professional, but you were also like a friend. You were a very good listener and made us feel as though we were your only client. You returned phone calls in a timely matter. You explained everything to us that we were not understanding. Thank you for your hard work; we would recommend you to anyone!

Scott and Jennie M., Crystal Lake, IL

Hi Deb,

Just wanted to let you know how nice it was to have you as my Realtor. I appreciate your professionalism, unbiased opinion and your willingness to keep showing homes even when you have a buyer (like myself) who is so particular about what they are looking for. You never complained about the number of homes I looked at and that I just would not pay more than I thought any home was worth. If in the future I am looking for another home to purchase, you will be hearing from me I promise. Good luck with your future sales and I hope we will be able to work together again sometime.

Thanks Again, Ed M., Algonquin, IL

Debra,

I enjoyed working with you and I will gladly recommend your services. For me, the best part of working with you was receiving an e-mail every morning with all of the listings that fitted my criteria along with my own web page! This was awesome! Thanks again for all your help and the best of luck to you!

Keeley D., Woodstock, IL

Hi Deb,

I would like to take a moment to thank you for making the purchase of my home a very enjoyable experience. I am so happy here I just love this place; it is the perfect get away after a long day at work. If you had not taken the time to find this place, then show it to me I would not have even known about it. You are quite good at listening and learning about what a person wants then finding a home that is a match. Whenever you are out this way just stop in and say hi.

Thanks again,

Julie R., McHenry, IL

I told Deb that I was not that serious about looking for a home. I was not sure if I was ready to move out of Chicago and city life for tranquility and nice neighbors. She constantly took the time to make sure she called with listings as they came up, literally by the hour in 2 cases. She treated me and worked as if she was 110% sure I was buying a home. She definitely went above and beyond what I would have expected her to do knowing what she knew. Debs knowledge of the river homes surprised me. she knew what the comps were from memory! She was very right in weighing the pros and cons of the two different homes I liked. She put me in the right house and neighborhood.

THANKS DEB! Chris C., Cary, IL

Deb, you were great to work with and I absolutely love my home!

Best of luck to you,

Catherine N., McHenry, IL

Debra went out of her way to find us a house! My partner was bitten by a dog and put in the hospital while we were on our house-hunting trip. She took the paperwork to my partner in the hospital and she helped ME to find the perfect house for US! We really consider her a GREAT Realtor and also a good friend now!

Devin R. and Terri D., Zion, IL

Debra,

In regard to the quality of your services I must be very honest and rate you a 10 out of 10. I felt like I was your only client. You always returned my calls within 1 hour. You always were so pleasant even though I really needed your guidance and handholding. I spent 40 plus hours on the Internet reviewing the web site and asking you lots of questions and you ALWAYS responded professionally. You felt out my needs both financially and personally and that takes a special person. You always made time to meet me wherever and whenever. I cannot say enough POSITIVE about you! Even my seller saw the differences between you and his broker, and he openly told me that he would never use or refer his broker again ever. I would refer you to anyone I know because I believe in you and I really mean that. You are a wonderful person and a LEADER in your industry and a positive image for Re/Max. All the best and may God bless you!

Ron & Dothee S., Crystal Lake, IL

Hi Debra,

We are very pleased with our home; we also appreciate the way you helped us put a bid on the house it was the first time for both of us buying a house. You did such a great job we will probably never move. Best of luck to you and take care.

Yours truly,

Evanne-Edward M., Algonquin, IL

We really enjoyed working with Debra. We lived in Streator, IL and were relocating to Lake County. We needed to find a home fast! We met with Debra and she quickly put together some listings. We found our home on our first day of her showing us the listings. She had patience with us and didn't rush us through the process. She was genuinely happy for us when we found our home.

Stephanie S., Ingleside, IL

Dear Debbie,

Thank you soooo much for sending me the analysis!!! I really appreciate how helpful and sweet you always are. You really care about the families that you help. Thanks again!!!! Love,

Connie & Mark., Elgin, IL

Deb has helped us tremendously in our home searches. We have found that we can count on her support with every aspect of the home buying process. She has provided regular listing updates, has arranged home tours very quickly, and has found answers to all of our questions. We have appreciated her kindness, understanding, and professionalism. We highly recommend the services that she can provide for your real estate needs.

Jim and Sue H., Arlington Heights, IL

Hi Debra,

You truly were a pleasure to work with; you made the whole process of purchasing land very simple and stress-free. We really appreciate all your hard work and persistence. We would refer your services to anyone looking to purchase any kind of property and we will definitely come to you again in the future!! The house is coming along slowly but surely- it took us about 7 weeks to clear out all the trees and an additional 3 weeks to get permits- that put us behind schedule quite a bit. We are getting ready to start construction on the second floor. We are still aiming to be in it by Christmas- but who knows!!! We are doing all of the construction, so it had been quite an experience so far!! Thanks for keeping in touch; we'll send you a picture of the finished product!

Angela and Rick P., Wauconda, IL

Dear Deb,

When we were looking for a new home you were right on top of all new listings that met our criteria. As soon as a property came on the market you were emailing me the listings and setting up appointments on the ones I found to be of interest. You were great! Your opinion and insight on different properties really helped us find the perfect home!

Thanks again,

Erick O., Wauconda, IL

I just wanted to thank you for all your hard work in making my new home a reality. As you may recall I was a bit anxious about purchasing a new home. Honestly, I so appreciated your ability to listen to what I was looking for as well as your sensitivity to my apprehensiveness. You patiently guided me through the process, and you were without a doubt the quintessential professional. I really enjoyed working with you and would not hesitate to recommend you to anyone looking for an exceptional Realtor.

Thanks again,

Brenda B., Fox River Grove, IL

Hey Debra, how are you? Indeed, I was very happy with your services in finding me a new home. You went above and beyond what was expected and still do till this day, in fact I had mentioned you to a friend recently on how you still continue to send me information on properties you think I'd be interested in. Although the work I am doing and planning to do on my home now I am not expecting to move at least for another 3 years but the listings you had sent are exactly what I'd be looking for. Thanks again for anything and let me know if you ever need anything else. You can be assured that I will be calling you the day I do decide to buy again.

Al S., Cary, IL

Dear Deb,

All I can say about you is that you are the best. To see our dream come true, you are the one who made it right. You are very professional, cooperative and understanding person. You were very helpful and charming lady. I wish you all the success and best wishes for you in future. God bless you.

Warm regards,

Farida and Tausif M., Hoffman Estates, IL

Deb-

You did a wonderful job representing us as a buyer and a seller of residential property! We appreciated your attention to all the details of the transaction and the constant communication and follow-up was terrific! I did not have worry about anything because you were either on top of it or took care of it!

Deb W., Algonquin, IL

When I went to sell my townhouse, I wanted to go with someone I could trust and someone who was qualified. Even though Deb's office was not in my immediate area it was like she had lived in my neighborhood her whole life. She brought us such a comprehensive market study of our area I knew she was the right Realtor for us. She not only talked but she listened to our concerns and addressed them immediately. As soon as we listed our townhouse, we had 6 offers in the first two days, and when the sale fell through we had another four offers in one day and accepted a cash offer for more than \$13,000 over list price! Deb was great at returning calls and letting us know what was going on and her office always told us when the next showing was scheduled. Deb's honest opinion and straight-forward approach made me feel relaxed and at ease during a very stressful time. Thanks for all your hard work Deb!

Laura and Erick O., Mt. Prospect/Wauconda, IL

Dear Deb,

Now that my wife and I are settled in our new home, we would like to take this opportunity to say thank you. You knew that after 25 years in one house, finding us a new home was not going to be easy. But with your exceptional level of customer service and professionalism it has been a great success.

Your website was invaluable along with your list of recommended lending institutions and home inspectors. I still am amazed that within two hours I was pre-approved for the mortgage, and equally grateful for the great job the inspector did in uncovering hidden problems on the first house we made an offer on. Let me also mention we truly appreciate your "selling" style. Never once did we feel any pressure. You arrived at the homes on time; you had good knowledge of the property and were extremely diligent in getting us answers to our questions. You also recognized "hot" properties and advised us correctly to react. On those that we didn't, we later found out that you were correct on price and market days. I especially liked the way you remained upbeat and persistent after my wife and I missed out on what we thought then to be the "perfect home". And your appraisal on our old house was right on the money, which allowed us to close on the whole deal in a very short period of time.

Thank you so much for everything you did.

Sincerely, Bob and Alice J., Cary, IL

P.S. Just to let you know, my recent referral has the same high praise of your personalized customer service that we do.

Dear Debra,

We wanted to drop you a quick note to say "Thanks"! When we were looking to purchase our new home, you were so wonderful to work with. You were patient and accommodating which helped to make us and our son feel so comfortable during what can be a stressful time. Your knowledge about specific builders, neighborhoods and schools proved invaluable in helping us to consider our options. It was a good feeling to know that you always had our best interest in mind and that you would give us sound, honest advice. I would feel confident in referring anyone I know to you to help them with their real estate needs. Thanks again.

Jill B. & Tina P., Cary, IL

Hi Deb,

The level of service and information you provided me were excellent. I really found that your ability to utilize the Internet and email made for an easy and pleasant buying experience. The handy website of listings that you were able to create just for me was very helpful. I appreciate all your help.

Thanks again

Jeff T., Crystal Lake, IL

Hi Deb,

Hope everything is going well. I appreciate all the help you provided in purchasing both my home and Mom's. We are both very happy and anticipate spending several happy years our new homes. Buying and selling real estate can be a tough business, but you helped make it easy. Thanks for everything!

Matt V., Cary, IL

Deb,
We really appreciated the fact that you listened to what we wanted in a new home. You continued to look at homes throughout the area that might fit our needs and never gave up until you found our dream home. Your interest in helping us find the perfect home was genuine! In addition, you helped us to find financing, a home inspector, and a person to install a water treatment system in our new home. You have great resources at your disposal and use them freely for your clients. Thank you!
Joe and Beverly S., Crystal Lake, IL

Deb,
I believe you did an excellent job in every aspect of the sale. You kept me posted on every new listing and I always felt that I was ahead of the game viewing listings as opposed to waiting for them to show up in the paper or on a website. Also, every time I had a question you were always available to help and if you didn't know the answer, you found someone who did. I found you to be a very upbeat and optimistic person and I would highly recommend your services to anyone I know.
Jackie V., Crystal Lake, IL

Debra,
I just wanted to take a moment to thank you for making the sale of my father's house so quick and easy for us.
Thanks, Mark W., Crystal Lake, IL

I was genuinely impressed with all your help in looking for our home. You made the purchase of our first house a great experience. I really felt you listened to my needs and worked to make them come true. I also felt you took an interest in my family and I on a personal level. It was wonderful to feel like I was working with a friend. The next time I need to look for a home, I will definitely call you. Thanks again, Tricia C. and family. Carpentersville, IL

Throughout our exhaustive and widespread search, Debbie remained focused on our priorities in a new home. She was available to show properties though they may have fallen outside parameters originally of interest. She demonstrated professional concerns and the knowledge required to meet the challenges related to home buying. Debbie's composure was a welcomed relief many times during the offer, contract, negotiation and closing process.
Henry & Dana T., Hampshire, IL

Deb,
We just wanted to thank you for all your help in purchasing our new home. From the selection process to the final walk-thru you made it all seem effortless. You not only served as our representative, but, we feel, it was your guidance that helped us acquire the best deal possible. Again, thank you so much. We certainly look forward to working with you again.
Adele and Nancy, Crystal Lake, IL

I recently worked with Debra Kukulski in finding a new home. She was (is) extremely knowledgeable about the local market, working with me diligently to find just the right 'fit' for me. She is bright, friendly, and capable and I would happily recommend her to anyone interested in buying or selling a house.
Pat H., Cary, IL

Dear Deb,
As far as your help in getting my house sold, I have nothing but good things to say. In a very poor market, you got my house sold at a price I am happy with and made the entire process easy. I hope Harriet's closing goes as well as mine did and also, thanks for recommending Candace -- she was quite thorough in taking care of things. Let you know when I hear of someone who is planning a move. I will let you know and with Harriet and I as references, any of our St. Michael's friends will definitely hear positive things about you. Thanks again for all your help. If anyone I know tells me they are selling a house in Barrington, be sure I'll give them your name! Thanks again for everything.
Love, Sharon, Barrington, IL

Dear Deb,
You definitely go that extra mile with your service. Your organizational skills helped a great deal with keeping us on track and making sure there were no surprises along the way. Thank you again for your spectacular service. Hope to work with you again when we buy our next home.
Griselda and Terrence, Streamwood, IL

Dear Debra,
Thank you again for being my Realtor. I feel very comfortable working with you. You are very confident and also realistic about the market and pricing of my townhome in the difficult time we are in. I knew this at the time, but with my situation I had to sell my home. The communication that I received from you was very helpful and assisted me to be positive. You

*worked fast on getting my home information out immediately and always kept me informed. Thank you again for your quality of service, communication and client concern that you always bring.
Peggy M., Island Lake, IL*

Dear Deb,

Pam and I would like to thank you for all your help in our home purchase. You were really patient and dedicated all those Saturdays we spent searching for THE house. I know at times it seemed as if one or the other of us was Goldilocks, only wanting a house that was "just right" and not willing to settle. You were always so cheerful and helpful, and you were always right on top of any questions we had. I am sure that we'd still be looking if not for you. Our new home is just perfect for us, and we feel at home here already. When anyone asks me how we got such a great deal on such a great home, I simply tell them that we had the perfect realtor. You were there with us every step of the way, even at closing. Thank you again for all your hard work.

Sincerely,

Chrystine & Pam, Wauconda, IL

I am glad the process was pretty painless for us, but I'm sure you would have helped us with any complications that would have come up. We just got your card in the mail; it was really nice. It is reassuring being on such a personal level! I have already talked to a few of my friends and said that when they start looking, I have a great realtor! Thanks again for everything, I am more than happy to give you a call when anyone starts looking!

Heather M., Elgin, IL

I worked with Debra Kukulski in the purchase of my townhouse. Working with Deb was a real delight. Her knowledge of the area and of her job was commendable. She was able to answer any questions I had and was able to offer knowledgeable advice. Deb never once steered me in the wrong direction. Deb never pushed or pressured any type of decision. She understood that an informed and correct decision takes time. She would touch base on a regular basis, but never made a pest out of herself. This was truly appreciated.

*When I first embarked on my search for a townhouse, I dreaded the threat of constant phone calls and pressure to make a decision. This had been my past experience where Realtors were concerned. What a delightful surprise to find a Realtor such as Deb to work with. My purchase experience was truly enjoyable. I would highly recommend Debra Kukulski to any of my family members or friends without any hesitation! I plan on selling my townhouse within the next year and purchasing a house. I will not think twice about using Deb again. She will be my first and only choice for a Realtor. Regards –
Mary C., Cary, IL*